

Party Outline

Welcome & Introduction

- Introduce yourself, Tell a little bit about yourself
- Anyone ever heard of Stampin' Up! or been to a party?
- Who here is crafty? No- perfect, this is for you. It's so easy you'll be shocked!

About Stampin'

- Stamps, Paper, Ink, punches, ribbons, card kits, scrapbooking made easy, and gift packaging
- 200+ page catalog, plus seasonal catalogs!!
- Products for beginners and advanced crafters & non crafters alike
- Made in USA- in Salt Lake city- by real people!

About Stamps/Catalog (Give a quick catalog tour)

- Wood mount, Clear mount with blocks, Photopolymer (totally clear)
- Card kits that include stamps and blocks
 - o Oh Happy Day
 - o Watercolor Wishes
 - o Tin of Cards
 - o Perfectly Wrapped
- **BEST DEAL- flip to page 196:** \$99 starter kit, is \$125 of product you choose, plus free business supplies, catalogs, forms, support.

Before We Get Started

- Fill out door prize slips
- BEST VALUE- page 196 of Catalog \$\$\$ of product for \$99- for \$125 supplies, business supplies, PLUS income and FREE Product.
- How your first party turned out: ex: \$\$500 in sales, \$65 hostess credit, one 1/2 off Big Shot
- ASK ME ANYTHING about my job (printable in binder)
- DOOR PRIZE DRAWING
- Hostess Exclusives & average party stats- EVERYONE- 10% in credit- 12-16% for parties over \$300, plus half priced items at \$450

Product Demonstration

- Show handmade Hostess Gift
- **MAKE & TAKE**
- Use stamps, ink and paper
- Talk about how to use them, multiple/alternative uses and how easy it is to make something handmade

What You Need

- All you need: stamps, ink, paper
- Paper pumpkin kit- includes everything
- Card or Gift making kit

Take Something!

- Look through the catalog for your favorite styles
- **HOST:** We have great hostess Rewards, so book now!
- **JOIN:** If you want it all like I did, you can Join today and get tons of free product and support from our whole team of hundreds of ladies. Extra money, friendship and team bonding, & getting paid to have a craft room!

Wrap Up

- Allow 2 weeks for delivery, hostess will get products to you
- Accept all forms of credit/debit & checks can be written to me- name on back of catalog
- Thank you for coming
- Let me know if I have any questions!!