

# Stampin' Up! Party Outline

from [www.StampinFool.com](http://www.StampinFool.com)

## Welcome & Introduction

- Introduce yourself: Who are you, what do you like to do, how many kids do you have?
- Anyone ever heard of Stampin' Up! or been to a party?
- Who here is crafty? No- perfect, this is for you. It's so easy you'll be shocked!

## About Stampin' Up!

- Stamps, Paper, Ink, punches, ribbons, card kits, scrapbooking made easy, and gift packaging
- We have a 200+ page catalog, plus seasonal catalogs!! You can recreate samples in catalog
- Products for beginners and advanced crafters & non crafters alike
- Made in USA- in Salt Lake city- by real people!

## Backwards Catalog Tour

- **BEST DEAL- flip to page 196:** \$99 starter kit, is \$125 of product you choose, plus FREE business supplies, Free income \$\$\$, & tons of support from me. I tell everyone about this because even though it may not be on your mind right now, I don't want anyone to ever feel like they are not invited.
- HOST A PARTY: Love crafting with your friends- invite them over for a crafting night in!
- Card kits that include stamps and blocks
  - Oh Happy Day - Watercolor Wishes - Tin of Cards - Perfectly Wrapped

## Before We Get Started

- Fill out door prize slips
- How your first party turned out: ex: \$500 in sales, \$65 hostess credit, one 1/2 off Big Shot
- ASK ME ANYTHING about my job (printable in binder)
- DOOR PRIZE DRAWING
- Hostess Exclusives & average party stats- EVERYONE- 10% in credit- 12-16% for parties over \$300, plus half priced items at \$450

## Product Demonstration

- Tell about each stamp type: Wood mount, Clear mount with blocks, Photopolymer (totally clear)
- Show handmade Hostess Gift & Thank Hostess
- **MAKE & TAKE: Use stamps, ink and paper**
- Talk about how to use them, multiple/alternative uses for stamps or paper and how easy it is to make something handmade

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## What You Need

- All you need: stamps, ink, & paper- beginner suggestion: Notecards
- Short on space or time? Paper pumpkin kit- includes everything
- For the non crafty- Card kits: Oh Happy Day & Watercolor Wishes

## Take Something!

- Look through the catalog for your favorite styles
- HOST: We have great hostess Rewards, so book now!
- JOIN: If you want it all like I did, you can Join today and get tons of free product and support from our whole team of hundreds of ladies. Extra money, friendship and team bonding, & getting paid to have a craft room!

## Wrap Up

- Allow 2 weeks for delivery, your hostess will get products to you
- Accept all forms of credit/debit & checks can be written to me- name on back of catalog
- Thank you for coming
- Let me know if you have any questions!!